

It's as Easy as 1-2-3!



- Complete the pre-application.
- Agent signature required on <u>all forms</u>
 (applicant's signature is optional at time of sale).
- For expedited handling fax to TeleLife® at 1-888-615-9619

Tips:

- Obtain owner's signature, if other than proposed insured, for faster policy delivery.
- Prepare your client for the telephone interview by using the Applicant's Checklist.
- Binding coverage options are bank draft or credit card (*credit card information will be collected during the phone interview*)
- Do not order the paramedical exam. TeleLife will order upon completion of the interview.
- Always fax with a cover sheet in order to receive a confirmation and the assigned policy number.
- Prevent delays by including all state required forms.

Birmingham, Alabama PLAG-9342 (04.11)

For Agent Information Only. Not For Consumer Use.



Protective Life Insurance Company 2801 Highway 280 South Birmingham, AL 35223 (888) 800-6608

Fax to: **1-888-615-9619** (TeleLife – Elgin, IL)

Date:	Applicant's Name:
Number of Pages:	Policy Number: (to be provided by TeleLife)
Agent Name:	
Agent Number:	Companion Name:
BGA Number:	Companion Policy Number: (to be provided by TeleLife
Fax:	
Regional Sales Manager:	BGA Sales Rep: (If other than BGA Contact)
Agent / BGA Contact Name:	
Contact Information:	
Contact Information: Check all included forms; Note the	
Contact Information: Check all included forms; Note the sequired forms that were included in	t all forms listed may not be applicable. Make sure to provide any state be TeleLife Fax Application Package signed [at least] by the agent.
Contact Information: Check all included forms; Note the transport of the contact in the contact	t all forms listed may not be applicable. Make sure to provide any state to releLife Fax Application Package signed [at least] by the agent.
Contact Information: Check all included forms; Note the sequired forms that were included in 1) Pre-Application 2) Supplement I (required)	t all forms listed may not be applicable. Make sure to provide any state Le TeleLife Fax Application Package signed [at least] by the agent. L
Contact Information: Check all included forms; Note the required forms that were included in 1) Pre-Application 2) Supplement I (required) 3) Replacement Form	t all forms listed may not be applicable. Make sure to provide any state be TeleLife Fax Application Package signed [at least] by the agent.
Contact Information: Check all included forms; Note the required forms that were included in 1) Pre-Application 2) Supplement I (required) 3) Replacement Form 4) Pre-Auth Withdrawal	t all forms listed may not be applicable. Make sure to provide any state to TeleLife Fax Application Package signed [at least] by the agent.
Contact Information: Check all included forms; Note the required forms that were included in 1) Pre-Application 2) Supplement I (required) 3) Replacement Form 4) Pre-Auth Withdrawal 5) Conditional Receipt	t all forms listed may not be applicable. Make sure to provide any state to TeleLife Fax Application Package signed [at least] by the agent.







FAX # 1-888-615-9619

APPLICATION FOR INDIVIDUAL LIFE INSURANCE	Owner, if other than proposed	Owner's Address			
Proposed Primary Insured Proposed Other Insured	insured 	So woodside Phiza H458 Redwood City, CA 94061			
Name Last First MI ☐ Male BARBAKOV CINDY ✓ Female	Relationship to Proposed Insured	Social Security or Tax ID #			
Street #450	Self	609-16-0781			
50 WOODSIDE PLAZA #458 City State Zip	Primary Beneficiary (name, relations	shin and percentage)			
REDWOOD CITY CA 94061	Aleksey Barbakov				
Social Security Number Occupation	Contingent Beneficiary (name, relation				
609-16-0781 SELF	BELLA BARBAKOV 100%	shorip and porcornago,			
Birthplace Birthdate Driver's License # D3351177	Will this policy replace or change ar	ny existing life insurance or annuity			
Home Phone Cell Phone Business Phone	in force? Yes No				
(415) 684-2973 () ()	Does the applicant have existing life				
Where do you wish to be reached for additional information?	annuity contracts other than group i	insurance in force? Yes			
□ Home □ Work Ø Cell Best times: □ a.m. □ p.m.	If yes, list below: Company Names Face Amount	Year Issued To Be Replaced?			
Annual Income 260,000.00 Net Worth 2,000,000.00		□ Yes □ No			
Initial Death Benefit \$2,000,000.00		□ Yes □ No			
Plan of Lawrence COVP		□ Yes □ No			
Plan of Insurance: 30YR		☐ Yes ☐ No			
Riders: DWP DADB CTR Other: Indicate Amount for Riders: \$	Do you have an application pending				
Mode of Premium Payment: ☑ Annual ☐ SA ☐ Qtrly ☐ PAC	Have you ever had any life or health offered other than as applied for?	n insurance declined, postponed or			
Rate Class Quoted: Pre-Ferred Premium Quoted: NA	Is Proposed Insured a U.S. Citizen?				
Amount remitted with this application, in exchange for this	Has Proposed Insured used tobacco				
Company receipt: \$NA	past 12 months? ☐ Yes Ø No 60 months? ☐ Yes Ø No	36 months? ☐ Yes ☑ No			
Special Request: NA					
Any person who knowingly and with intent to injure, defraud, or deceive any Insurer, files a statement of claim or an application containing any false, incomplete, or misleading information is guilty of a felony in the third degree.					
Authorization To Obtain And Disclose Information: I (we) hered clinic or other medical or medically related facility; any insurance institution or person that has any records or knowledge of me or medical reinsurers or the Medical Information Bureau, any such information. An exact copy of this authorization is as valid as the original. I (we) are true and complete to the best of my (our) knowledge and belief. I Act and the Medical Information Bureau. No coverage will be in effect policy has been issued; and the full first premium has been received subject to the terms and conditions of the policy.	company; the Medical Information B y health, to give Protective Life Insura This authorization is valid for two yea have read all the questions and answ (we) have received the notification about ct until: a full application has been sign	ureau; and any other organization, ance Company, its affiliates, or their is from the date this form is signed. The in the application. All responses but the Federal Fair Credit Reporting ned by the proposed insured; and a			
Signed at: (city and state) REDWOOD CITY, CA		council (if one 40 annual)			
Date signed: (month/day/year) 12 9 20		nsured (if age 18 or over)			
	Signature of Owner/Applicant, if				
Agent: To the best of your knowledge will this policy replace or chang (If "Yes," complete any required replacement forms.) Has the Owner been provided an illustration which conforms If "no," agent hereby certifies that no illustration was used in Is there any third party other than the proposed insured that as a result of this application?	to this application?	D Yes DYNo			
Eric Holtz TOGR674	my	12 4 20			
Print Agent's Name/Social Security Number or Agent Code 800-315-8907 A308313 Agent's Telephone Number and Florida License ID #	Agent's Signature eric Oscemano 1+z	Date '			
Agent's Telephone Number and Florida License ID #	Agent's Email Addless				



Protective Life Insurance Company P.O. Box 830619 Birmingham, AL 35283-0619

SUPPLEMENT TO LIFE INSURANCE APPLICATION

APPLICATION SUPPLEMENT - PART |

The statements and answers to the questions listed below shall become a part of the attached application; shall be subject to the terms of the attached application; and shall become a part of any policy based on this application. In this form, family means the Owner or Insured's spouse and anyone who is related to the Owner or Insured or the Owner's or Insured's spouse by the following degree by blood, marriage, divorce, adoption or operation of law: parents, in-laws, grandparents, siblings, children, grandchildren, aunts, uncles, nephews and nieces.

Print Name of Proposed Insured(s): CINDY BARBAK	(OV				
For any policy to be issued as a result of this application: (1) Will anyone other than the Insured, his or her family, or employer/business partner pay any portion of the initial or future premiums or obtain any right, title or interest in this policy within 2 years of the effective date of coverage?				Yes	No Ø
If Yes, complete the "Statement of Owner Intent" (Application Supplement – Part II) (2) Will any portion of the initial or future premiums be borrowed, loaned or otherwise financed?					Z
If Yes, complete the "Premium Financing Disclosure" (Disclosure and Acknowledgement)				_	
(3) Will a trust, including family trust, own this policy? If Yes, complete the "Trust Certification" (Application Supplement – Part III)				_	
(4) Is the Proposed Insured age 65 or older A \$1,000,000 or more?	ND total cove	rage applied for acros	ss all Protective companies		Ø
If Yes, complete the "Statement of Owner Intent" (A	Application Supp	lement – Part II)			
SIGNATURES	W 10 S		11,195 1,171	1.7	TODAY.
I (We) have read or have had read to me (us) the consumer that the supplement are correctly recorded and are full, consumer to supplement is being relied upon in considering the analysis of the supplement to injury the supplement of the supplement in supplement to sup	omplete and tra application for l ure, defraud, o	ue. I (We) understand ife insurance. r deceive any insurer	that the information being that the information being files a statement of claim of	provided	in this
containing any false, incomplete, or misleading inform		10	aegree.	761	0
Signed in CA day of (State) (Month) (Month)			(Year)	Year)	
Signature(s) of Proposed Insured(s):				<	SCHOOL
	Χ			<	SHANNER.
Signature(s) of Owner(s)/Trustee(s):	Χ,			4	SPRING?
(provide officer's title if policy is owned by a corporation)	X	1			SHAPES
Signature of Witness:	X			4	JENHER
AGENT CERTIFICATION	1 To 10		31.	1 30	X) 1 =
By signing below, I hereby certify that to the best of my and that the life insurance being applied for conforms to the			ovided herein is complete, accu	rate, and	correct
Signed at: Bock Ruton Florid (City and State)	la	12 4 20 Date	A 3 0 8 3 \ 3 \ Florida Agent License Number		
X Agent Signature	- 39-AS	Agent Name (Print	Holtz		
DI 701 EI				10	2014

PROTECTIVE LIFE INSURANCE COMPANY P.O. Box 830619 BIRMINGHAM, ALABAMA 35283-0619 (205) 879-9230

NOTICE TO APPLICANT REGARDING REPLACEMENT OF LIFE INSURANCE

A decision to buy a new policy and discontinue or change an existing policy may be a wise choice or a mistake.

Get all the facts. Make sure you fully understand both the proposed policy and your existing policy or policies. New policies may contain clauses which limit or exclude coverage of certain events in the initial period of the contract, such as the suicide and incontestable clauses which may have already been satisfied in your existing policy or policies.

Your best source for facts on the proposed policy is the proposed company and its agent. The best source on your existing policy is the existing company and its agent.

Hear from both before you make your decision. This way you can be sure your decision is in your best interest.

If you indicate that you intend to replace or change an existing policy, Florida regulations require notification of the company that issued the policy.

Florida regulations give you the right to receive a written Comparative Information Form which summarizes your policy values. Indicate whether or not you wish a Comparative Information Form from the proposed company and your existing insurer or insurers by placing your <u>initials</u> in the appropriate space below.

	or	C.'7	
Applicant - Insert Initials for "Yes"		Applicant - Insert Initials for "No"	
DO NOT TAKE ACTION TO TERMINATE YOUR ISSUED AND YOU HAVE EXAMINED IT AND F			
I have read this notice and received a copy of it.		12/9/20	
Applicant's Signature		Date	
Agent's Signature Eric Holtz		Date	
Agent's Name (Printed or Total Sold Vanato Read Solte) Agent's Address (Printed or		<u>FL</u> 33431	
Seeman Holtz Agent's Company (Printed or			
Information on Policies which may be replaced:			
Company Name	Policy Number	Name of Insured	
7		2	

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Supplemental Application - Pre-Determined Death Benefit Payout Endorsement

Pr	Proposed Insured: CINDY BARBAKOV					
1.	I wish to elect the Pre-Determined Death Benefit Payout Endorsement.					
2.	Please indicate the desired Death Benefit Payment Schedule:					
	Initial Lump Sum (if any): \$ 2,000,000.00					
	Benefit Installment Mode / Amount / D (please select either annual or month	uration: Annua	ıl \$ ly \$	forYears		
	For Annual, would you like to specify the date the beneficiary receives benefit? Yes No If Yes, what date? (MM/DD). If no date chosen, beneficiary will receive benefit on the anniversary of the original claim processing date.					
	For Monthly, would you like to specify the day of the month the beneficiary receives benefit? Yes No If Yes, what day? (1-28). If no day chosen, beneficiary will receive benefit on the day of the month of the original claim processing date.					
3.	Beneficiary: If multiple beneficiaries named, shares of both the initial lump sum and each installment will be equally divided among the surviving beneficiaries, unless otherwise specified.					
	Primary	Relationship	% of Initial Lump Sum (if any)	% of Benefit Installment Amount		
	ALEKSEY BARBAKOV	SPOUSE	100			
	Contingent	Relationship	% of Initial Lump Sum (if any)	% of Benefit Installment Amount		
	BELLA BARBAKOV	DAUGHTER	100			
	Signed at: REDWOOD CITY, CA (City/State)					
	Signature of Proposed Insured Date					
	Signature of Owner Date					
	Signature of Agent Date					



Protective Life and Annuity Insurance Company
Protective Life Insurance Company
P.O. Box 830619
Birmingham, AL 35283-0619

ELECTRONIC POLICY DELIVERY ELECTION FORM

Protective Life offers Electronic Policy Delivery (EPD), the option to receive your policy in an electronic printable format instead of paper. The policy will be electronically sent to you by email and stored on our secure Customer Service website, www.myaccount.protective.com, which is available 24 hours a day.

How Electronic Policy Delivery will work for you:

- The EPD process is quick, easy and safe.
- You can save, print, and review your policy online 24 hours a day, 7 days a week.
- Your policy will be safely stored on our secure website for convenient easy access.
- You can make your initial payment online by bank draft or credit card.

How to sign up for Electronic Policy Delivery:

- 1. Provide your email address below.
- 2. Return this form with your application for life insurance.

By providing my email address, I am requesting my policy to be delivered through Electronic Policy Delivery.

Email Address for Owner
(If the owner is other than the proposed insured)